

Interim Report 1 Jan.-30 Sep.

2013



ILKKA-YHTYMÄ

Ilkka-Yhtymä Oyj's Interim Report for Q3/2013

JANUARY-SEPTEMBER 2013

- Net sales: EUR 33.2 million (EUR 34.3 million), down 3.2%
- Operating profit from the Group's own operations, excluding Alma Media Corporation and the other associated companies, amounted to EUR 4.2 million (EUR 4.3 million), down 3.3%
- Operating margin of the Group's own operations, excluding Alma Media Corporation and the other associated companies, was 12.5 (12.6).
- The holding in the associated company Alma Media Corporation was written down by EUR 27 million. The write-down has no impact on cash flow.
- Reported operating loss was EUR 17.9 million (operating profit EUR 9.7 million for January-September 2012) and reported operating margin -54 (28.3).
- Consolidated earnings per share including earnings of the associated companies and excluding the write-down EUR 0.32 (EUR 0.28)
- Reported earnings per share EUR -0.73 (EUR 0.28)
- Equity ratio (43.2%) remained good (55.9% Q3/2012)

JULY-SEPTEMBER 2013

- Net sales: EUR 10.6 million (EUR 10.8 million), down 1.6%
- Operating profit from the Group's own operations, excluding Alma Media Corporation and the other associated companies, amounted to EUR 1.8 million (EUR 1.4 million), up 25.6%
- Operating margin of the Group's own operations, excluding Alma Media Corporation and the other associated companies, was 16.6 (13.0).
- Following the EUR 27 million non-recurring write-down on the holding in the associated company Alma Media Corporation, the Group's reported operating loss was EUR 24 million (operating profit EUR 3.8 million for July-September 2012) and reported operating margin -226.3 (34.8).
- Consolidated earnings per share including earnings of the associated companies and excluding the write-down EUR 0.09 (EUR 0.11)
- Reported earnings per share EUR -0.96 (EUR 0.11)

BUSINESS ENVIRONMENT

According to the Economic Survey of the Ministry of Finance released on 16 September 2013, Finnish GDP will contract by 0.5% in 2013 and begin to grow in 2014.

In media monitored by TNS Ad Intelligence, advertising decreased by 4.8% in September and 9.2% in January-September compared to the corresponding period last year. In January-September, advertising in traditional newspapers fell by 16.2%.

NET SALES AND PROFIT PERFORMANCE

The Group's consolidated net sales for January-September showed a 3.2% decline compared to the corresponding period of the previous year. Net sales came to EUR 33.2 million (EUR 34.3 million). External net sales from the publishing business fell by 6.0%. Advertising revenues fell by 10.6% and circulation revenues fell by 1.2%. The decline in the net sales of the publishing business was caused by the weakening of the advertising market due to the economic conditions and competition. External net sales from the printing business increased by 16.5%. Circulation income accounted for 44% of consolidated net sales, while advertising income and printing income represented 41% and 15%, respectively.

For Q3, net sales decreased by 1.6% and totalled EUR 10.6 million (EUR 10.8 million). External net sales from the publishing business fell by 3.6%. Advertising revenues fell by 4.8%, and circulation revenues fell by 3.0%. External net sales from the printing business increased by 14.7%. Circulation income accounted for 46% of consolidated net sales in July-September, while advertising income and printing income represented 41% and 13%, respectively.

Other operating income in January-September totalled EUR 0.3 million (EUR 0.3 million) and in July-September EUR 0.1 million (EUR 0.1 million).

Operating expenses for January-September amounted to EUR 29.3 million (EUR 30.3 million), down by 3.3% year on year. For July-September, operating expenses amounted to EUR 9.0 million (EUR 9.5 million), down 5.7%. For January-September, expenses arising from materials and services increased by 2.8%. Personnel expenses decreased by 3.6%. In cooperation with employees, voluntary cost savings measures were agreed in May 2013, corresponding to approximately one week of holiday pay leave in 2013. Other operating costs decreased by 3.3%. Depreciation contracted by 30.4%.

The share of the associated companies' result for January-September was EUR -22.1 million following the write-down

(EUR 5.4 million in January-September 2012). A EUR 27 million write-down has been recorded on the holding in the associated company Alma Media Corporation as a result of an impairment test. The write-down has no impact on cash flow.

For January-September, operating profit from the Group's own operations, excluding Alma Media Corporation and the other associated companies, amounted to EUR 4.2 million (EUR 4.3 million), representing 12.5% (12.6%) of net sales. Consolidated operating profit including earnings of the associated companies and excluding the EUR 27 million write-down was EUR 9.1 million (EUR 9.7 million). Reported operating loss was EUR 17.9 million (operating profit EUR 9.7 million in January-September 2012). Reported operating margin was -54 (28.3). Operating profit from publishing fell by EUR 0.4 million, and operating profit from printing grew by EUR 0.2 million.

For July-September, the share of the associated companies' result was EUR -25.8 million following the write-down (EUR 2.4 million in July-September 2012). For July-September, operating profit from the Group's own operations, excluding Alma Media Corporation and the other associated companies, amounted to EUR 1.8 million (EUR 1.4 million), representing 16.6% (13.0%) of net sales. Consolidated operating profit including earnings of the associated companies and excluding the EUR 27 million write-down was EUR 3.0 million (EUR 3.8 million). Reported operating loss was EUR 24 million (operating profit EUR 3.8 million in July-September 2012). Reported operating margin was -226.3 (34.8). For the third quarter, operating profit from publishing grew by EUR 0.2 million, and operating profit from printing grew by EUR 0.05 million.

Net financial income for January-September amounted to EUR 0.04 million (net financial expenses in the corresponding period of the previous year EUR 2.1 million). Net gain/loss on shares held for trading was EUR 0.1 million (EUR -0.2 million). Interest expenses excluding the fair value change in derivatives hedging them totalled EUR 1.3 million (EUR 1.7 million). In order to hedge against interest rate risk, in 2010 the company transformed some of its floating-rate liabilities into fixed-rate liabilities, by means of interest rate swaps. Given that the Group does not apply hedge accounting, unrealised changes in the market value of the interest rate swaps are recognised through profit or loss. In January-September 2013, the market value of these interest rate swaps grew by EUR 0.7 million (in January-September 2012, the market value fell by EUR 0.9 million).

Net financial expenses for July-September amounted to EUR 0.3 million (EUR 0.7 million). Net gain/loss on shares held for trading was EUR 0.1 million (EUR 0.1 million). Interest expenses excluding the fair value change in derivatives hedging them totalled EUR 0.4 million (EUR 0.5 million). In July-September 2013, the market value of interest rate swaps grew by EUR 0.05 million (in July-September 2012, the market value fell by EUR 0.2 million).

Profit before tax for January-September including earnings of the associated companies and excluding the EUR 27 million write-down was EUR 9.1 million (EUR 7.6 million) and reported loss before tax was EUR 17.9 million (profit before tax EUR 7.6 million for January-September 2012). Direct taxes amounted to EUR 0.9 million (EUR 0.4 million). Consolidated profit for the period including earnings of the associated companies and excluding the write-down was EUR 8.2 million (EUR 7.2 million) and reported loss was EUR 18.8 million (profit EUR 7.2 million for January-September 2012). Q3 profit including earnings of the associated companies and excluding the write-down was EUR 2.3 million (EUR 2.9 million) and reported loss was EUR 24.7 million (profit EUR 2.9 million for July-September 2012).

BALANCE SHEET AND FINANCING

The consolidated balance sheet total came to EUR 138.4 million (EUR 185.9 million), with EUR 57.9 million (EUR 101.5 million) of equity. A EUR 27 million write-down has been recorded on the holding in the associated company Alma Media Corporation as a result of an impairment test. The write-down has no impact on cash flow. On the reporting date of 30 September 2013, the balance sheet value of the holding in the associated company, Alma Media Corporation, was EUR 103.5 million following the write-down and the market value of the shares was EUR 71.3 million.

Interest-bearing liabilities totalled EUR 68.1 million (EUR 71.3 million). The equity ratio was 43.2 per cent (55.9%), and shareholders' equity per share was EUR 2.25 (EUR 3.96). The increase in financial assets for January-September totalled EUR 1.2 million (in January-September 2012, the decrease in financial assets EUR 8.5 million), with liquid assets at the end of the period totalling EUR 3.4 million (Q3/2012: EUR 2.4 million).

Cash flow from operations for the period came to EUR 8.1 million (EUR 7.0 million). This includes EUR 5.9 million (EUR -2.0 million) from the Group's own operations as well as EUR 2.2 million (EUR 9.0 million) of dividend income from Alma Media Corporation. Due to VAT changes, 2012 subscription fees for the Group's provincial newspapers were exceptionally invoiced in the amount of EUR 6.6 million in December 2011. Cash flow from investments totalled EUR -0.7 million (EUR -0.2 million).

SHARE PERFORMANCE

The Series I shares of Ilkka-Yhtymä Oyj were listed on the Helsinki Stock Exchange in 1981 and have remained listed ever since. The Series II shares have been listed since their issue in 1988, and on 10 June 2002 they were transferred from the I List of the Helsinki Stock Exchange to the Main List. At present, the Series II shares of Ilkka-Yhtymä Oyj are listed on the NASDAQ OMX Helsinki List, in the Consumer Services sector, the company's market value being classified as Mid Cap. The Series I shares are listed on the Pre List.

In January–September, 39,197 series-I shares of Ilkka-Yhtymä Oyj were traded, accounting for 0.9 per cent of the total number of series-I shares. The total value of the shares traded was EUR 0.2 million. In total, 1,365,917 series-II shares were traded, corresponding to 6.4 per cent of the total number of series II shares. The total value of the shares traded was EUR 4.9 million. The lowest price at which series-I shares of Ilkka-Yhtymä Oyj were traded during the period under review was EUR 4.36, and the highest per-share price was EUR 7.95. The lowest price at which series-II shares were traded was EUR 2.76 and the highest EUR 5.19. The market value of the share capital at the closing rate for the reporting period was EUR 92.3 million.

RISKS AND RISK MANAGEMENT

In the current economic climate, major uncertainties are associated with the predictability of both net sales and operating profit. Ilkka-Yhtymä's most significant short-term risks are related to the development of media advertising, in particular, as well as circulation and printing volumes, which affect the industry in general. Other risks associated with the Group's own operations and its holding in associated company Alma Media Corporation are described in more detail in the Annual Report 2012.

The Group's major financial risks include credit risk of the Group's operative business, the risk associated with the price of shares held for trading, liquidity risk and the risk of changes in market interest rates applied to the loan portfolio. In order to hedge against interest rate risk, on 21 December 2010 the company transformed some of its floating-rate liabilities to a fixed rate, by means of interest rate swaps. Given that the Group does not apply hedge accounting, changes in the market value of the interest rate swap are recognised through profit and loss. Other financial risks are discussed in more detail in the 2012 Annual Report.

CORPORATE GOVERNANCE AND THE ANNUAL GENERAL MEETING

On 18 April 2013, the Annual General Meeting (AGM) of Ilkka-Yhtymä Oyj approved the financial statements, discharged the members of the Supervisory Board and the Board of Directors and the Managing Director from liability and decided that a per-share dividend of EUR 0.15 be paid for the year 2012.

The number of members on the Supervisory Board for 2013 was confirmed to be 25. Of the Supervisory Board members whose term had come to an end, the following were re-elected for the term ending in 2017: Markku Akonniemi (Töysä), Juhani Hautamäki (Ylivieska), Heikki Järvi-Laturi (Teuva), Petri Latva-Rasku (Tampere) ja Marja Vettenranta (Laihia). The employee representatives Terhi Ekola (Vaasa) and Niina Vuolio (Seinäjoki) were elected as new members of the Supervisory Board.

At the Annual General Meeting it was decided to maintain the payments made to the Chairman of the Supervisory Board and the board members at their current level: the Chairman will receive a retainer of EUR 1,500 per month and a fee of EUR 400 per meeting, and the board members will be paid a fee of EUR 400 per meeting attended. The board members' travel expenses are reimbursed in accordance with the current maximum level specified by the tax authorities.

Ernst & Young Oy, Authorised Public Accountants, was elected as the auditor, with Authorised Public Accountant, M.Sc.(Econ.) Harri Pärssinen as the principal auditor. It was decided that the auditors would be reimbursed per the invoice.

The AGM authorised the Board of Directors to decide upon a donation to be put toward charitable causes or similar, totalling, at maximum, EUR 50,000, as well as to decide upon the recipients, purposes of use, schedules and other terms of these donations.

On 6 May 2013, the Supervisory Board re-elected Sari Mutka, whose term had come to an end, to the Board of Directors of Ilkka-Yhtymä Oyj. Lasse Hautala will continue as chairman of the Supervisory Board, while Perttu Rinta will continue as vice-chairman. At its membership meeting, the Board of Directors re-elected Seppo Paatelainen as its chairman, while Timo Aukia will continue as vice-chairman.

OUTLOOK FOR 2013

In the current economic climate, forecasting net sales in the media sector and, in particular, media advertising spending involves major uncertainties. Due to consumer caution, VAT on circulation revenues and media competition, newspapers' circulation revenues will decrease in 2013. Printing business volumes have declined permanently in Finland and the prospects for growth in the sector are weak.

Advertising in Finland has been weaker than expected, particularly in the first quarter.

The net sales of Ilkka-Yhtymä Group are estimated to decline slightly from the 2012 level.

Group operating profit from Ilkka-Yhtymä's own operations, and operating profit as a percentage of net sales, excluding the share of Alma Media's and other associated companies' results, are expected to decline from the 2012 level. In addition, the year's results will depend on interest-rate trends, the price performance of securities investments, and changes in the value of the associated companies.

The associated company Alma Media Corporation (Group ownership 29.79%) will have a significant impact on Group operating profit and profit.

SUMMARY OF FINANCIAL STATEMENTS AND NOTES

DRAFTING PRINCIPLES

Ilkka-Yhtymä Group's interim report has been prepared in compliance with the recognition and measurement principles of IFRS, but not in compliance with all IAS 34 requirements.

The interim report has been prepared according to the same principles as the 2012 financial statements. New or revised

IFRS standards and IFRIC interpretations that become effective in 2013 have also been complied with, as specified in the 2012 financial statements. These changes have not affected the reported figures. The principles and formulae for the calculation of the indicators, presented on page 61 of the 2012 annual report, remain unchanged.

The figures in the interim report have been presented unaudited.

CONSOLIDATED INCOME STATEMENT

EUR 1,000	7-9/2013	7-9/2012	Change	1-9/2013	1-9/2012	Change	1-12/2012
NET SALES	10 614	10 785	-2 %	33 186	34 281	-3 %	46 158
Change in inventories of finished unfinished products	2	-18	112 %	8	6	35 %	
Other operating income	102	133	-24 %	296	342	-14 %	437
Materials and services	-3 460	-3 429	1 %	-10 823	-10 527	3 %	-13 980
Employee benefits	-3 782	-4 057	-7 %	-12 746	-13 215	-4 %	-17 824
Depreciation	-525	-732	-28 %	-1 559	-2 239	-30 %	-2 918
Other operating costs	-1 188	-1 277	-7 %	-4 200	-4 345	-3 %	-5 966
Share of associated companies' profit *)	-25 784	2 353	-1196 %	-22 064	5 405	-508 %	-16 774
OPERATING PROFIT/ LOSS	-24 022	3 757	-739 %	-17 904	9 708	-284 %	-10 868
Financial income and expenses	-284	-686	59 %	38	-2 126	102 %	-2 550
PROFIT/ LOSS BEFORE TAXES	-24 306	3 071	-891 %	-17 866	7 582	-336 %	-13 418
Income tax	-362	-174	108 %	-893	-384	133 %	-669
PROFIT/ LOSS FOR THE PERIOD UNDER REVIEW	-24 668	2 897	-951 %	-18 759	7 198	-361 %	-14 087
Earnings per share, undiluted (EUR) **)	-0.96	0.11	-951 %	-0.73	0.28	-361 %	-0.55
The undiluted share average (to the nearest thousand) **)	25 665	25 665		25 665	25 665		25 665

*) Includes non-recurring write-down on the holding in the associated company Alma Media Corporation, 1-12/2012: EUR 22 million, 1-9/2013: EUR 27 million.

**) There are no factor diluting the figure.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

EUR 1,000	7-9/2013	7-9/2012	Change	1-9/2013	1-9/2012	Change	1-12/2012
PROFIT/ LOSS FOR THE PERIOD UNDER REVIEW	-24 668	2 897	-951 %	-18 759	7 198	-361 %	-14 087
Other comprehensive income:							
Items that may be reclassified subsequently to profit or loss:							
Available-for-sale assets		-1		2	-3	184 %	-3
Share of associated companies' other comprehensive income	48	45	7 %	-106	172	-162 %	100
Income tax related to components of other comprehensive income				-1	1	-184 %	1
Other comprehensive income, net of tax	48	44	9 %	-105	170	-162 %	98
Total comprehensive income for the period	-24 620	2 941	-937 %	-18 864	7 368	-356 %	-13 989

SEGMENT INFORMATION

EUR 1,000	7-9/2013	7-9/2012	Change	1-9/2013	1-9/2012	Change	1-12/2012
GROUP NET SALES							
Publishing	9 268	9 608	-4 %	28 404	30 167	-6 %	40 528
Printing	3 078	3 144	-2 %	10 091	10 147	-1 %	13 710
Non-allocated	567	534	6 %	1 701	1 602	6 %	2 139
Net sales between segments	-2 299	-2 502	-8 %	-7 010	-7 635	-8 %	-10 219
Group total	10 614	10 785	-2 %	33 186	34 281	-3 %	46 158

EUR 1,000	7-9/2013	7-9/2012	Change	1-9/2013	1-9/2012	Change	1-12/2012
GROUP OPERATING PROFIT/ LOSS							
Publishing	1 263	1 044	21 %	3 256	3 607	-10 %	5 046
Printing	408	358	14 %	1 254	1 012	24 %	1 379
Associated companies	-25 784	2 353	-1196 %	-22 064	5 405	-508 %	-16 774
Non-allocated	92	2	4305 %	-349	-316	-10 %	-519
Group total	-24 022	3 757	-739 %	-17 904	9 708	-284 %	-10 868

CONSOLIDATED BALANCE SHEET

EUR 1,000	9/2013	9/2012	Change	12/2012
ASSETS				
NON-CURRENT ASSETS				
Intangible rights	857	1 029	-17 %	1 008
Goodwill	314	314		314
Investment properties	195	245	-20 %	233
Property, plant and equipment	11 812	12 039	-2 %	11 862
Shares in associated companies	104 360	150 665	-31 %	128 796
Available-for-sale financial assets	10 668	10 861	-2 %	10 723
Other tangible assets	214	214		214
Non-current assets	128 421	175 368	-27 %	153 151
CURRENT ASSETS				
Inventories	549	622	-12 %	647
Trade and other receivables	3 698	4 225	-12 %	2 950
Income tax assets	997	1 620	-38 %	118
Financial assets at fair value through profit or loss	1 306	1 603	-19 %	1 695
Cash and cash equivalents	3 434	2 412	42 %	2 263
Current assets	9 984	10 482	-5 %	7 673
ASSETS	138 405	185 850	-26 %	160 823

SHAREHOLDERS' EQUITY AND LIABILITIES

SHAREHOLDERS' EQUITY				
Share capital	6 416	6 416		6 416
Invested unrestricted equity fund and other reserves	48 623	48 621		48 621
Retained earnings	2 814	46 505	-94 %	25 529
Shareholders' equity	57 853	101 542	-43 %	80 567
NON-CURRENT LIABILITIES				
Deferred tax liability	152	112	36 %	23
Non-current interest-bearing liabilities	66 365	70 577	-6 %	63 954
Non-current interest-free liabilities	102	115	-12 %	102
Non-current liabilities	66 620	70 805	-6 %	64 079
CURRENT LIABILITIES				
Current interest-bearing liabilities	1 773	695	155 %	6 633
Accounts payable and other payables	11 219	11 831	-5 %	9 390
Income tax liability	941	977	-4 %	155
Current liabilities	13 932	13 504	3 %	16 177
SHAREHOLDERS' EQUITY AND LIABILITIES	138 405	185 850	-26 %	160 823

CONSOLIDATED CASH FLOW STATEMENT

EUR 1,000	1-9/2013	1-9/2012	1-12/2012
CASH FLOW FROM OPERATIONS			
Profit/ loss for the period under review	-18 759	7 198	-14 087
Adjustments	24 457	-697	22 867
Change in working capital	1 427	-6 295	-6 732
Cash flow from operations before finance and taxes	7 125	205	2 048
Interest paid	-846	-1 009	-2 235
Interest received	25	35	46
Dividends received	2 337	9 107	9 117
Other financial items	344	-41	-53
Direct taxes paid	-858	-1 253	-947
Cash flow from operations	8 127	7 044	7 976
CASH FLOW FROM INVESTMENTS			
Investments in tangible and intangible assets, net	-1 313	-541	-1 083
Other investments, net	121	-150	-16
Dividends received from investments	507	515	529
Cash flow from investments	-686	-176	-570
Cash flow before financing items	7 441	6 868	7 406
CASH FLOW FROM FINANCING			
Change in current loans	-2 452	-3 238	-3 925
Change in non-current loans		-1 964	-1 964
Dividends paid and other profit distribution	-3 818	-10 180	-10 180
Cash flow from financing	-6 270	-15 382	-16 069
Increase(+) or decrease (-) in financial assets	1 171	-8 514	-8 663
LIQUID ASSETS AT THE BEGINNING OF THE FINANCIAL PERIOD	2 263	10 926	10 926
LIQUID ASSETS AT THE END OF THE FINANCIAL PERIOD	3 434	2 412	2 263

GROUP KEY FIGURES

	9/2013	9/2012	12/2012
Earnings/share (EUR)	-0.73	0.28	-0.55
Shareholders' equity/share (EUR)	2.25	3.96	3.14
Average number of personnel	325	339	336
Investments (EUR 1,000) *)	1 338	806	1 311
Interest-bearing debt (EUR 1,000)	68 138	71 272	70 587
Equity ratio, %	43.2	55.9	50.7
Average number of shares during the financial period	25 665 208	25 665 208	25 665 208
Number of shares at the end on the financial period	25 665 208	25 665 208	25 665 208

*) Includes investments in tangible and intangible assets and shares in associated companies and in available-for-sale financial assets. Taxes included in the income statement are taxes corresponding to the profit for the period under review.

STATEMENT OF CHANGES IN CONSOLIDATED SHAREHOLDERS' EQUITY

EUR 1,000	Share capital	Fair value reserve	Invested unrestricted equity fund	Other reserves	Retained earnings	Total
CHANGE IN SHAREHOLDERS' EQUITY						
1-9/2012						
Shareholders' equity 1.1.	6 416	101	48 498	24	49 401	104 440
Comprehensive income for the period		-2			7 370	7 368
Dividend distribution					-10 266	-10 266
SHAREHOLDERS' EQUITY TOTAL 09/2012	6 416	99	48 498	24	46 505	101 542

EUR 1,000	Share capital	Fair value reserve	Invested unrestricted equity fund	Other reserves	Retained earnings	Total
CHANGE IN SHAREHOLDERS' EQUITY						
1-9/2013						
Shareholders' equity 1.1.	6 416	99	48 498	24	25 529	80 567
Comprehensive income for the period		2			-18 865	-18 864
Dividend distribution					-3 850	-3 850
SHAREHOLDERS' EQUITY TOTAL 09/2013	6 416	101	48 498	24	2 814	57 853

GROUP CONTINGENT LIABILITIES

EUR 1,000	9/2013	9/2012	12/2012
COLLATERAL PLEDGED FOR OWN COMMITMENTS			
Mortgages on company assets	1 245	1 245	1 245
Mortgages on real estate	8 801	8 801	8 801
Pledged shares	45 795	64 377	65 730
CONTINGENT LIABILITIES ON BEHALF OF ASSOCIATED COMPANY			
Guarantees	4 059	4 182	4 096

CHANGES IN PROPERTY, PLANT AND EQUIPMENT

EUR 1,000	1-9/2013	1-9/2012	Change	1-12/2012
Carrying amount at the beginning of the financial period	11 862	13 481	-12 %	13 481
Increase	1 199	448	167 %	838
Depreciation for the financial period	-1 248	-1 890	-34 %	-2 456
Carrying amount at the end of the financial period	11 812	12 039	-2 %	11 862

RELATED PARTY TRANSACTIONS

Ilkka-Yhtymä Group's related parties include associated companies, members of the Board of Directors, members of the Supervisory Board, the Managing Director and the Group Executive Team.

The following related party transactions were carried out:

EUR 1,000	9/2013	9/2012	12/2012
SALES OF GOODS AND SERVICES			
To associated companies	189	207	288
To other related parties	669	614	823
PURCHASES OF GOODS AND SERVICES			
From associated companies	379	387	463
From other related parties	29	2	5
TRADE RECEIVABLES			
From associated companies	22	15	13
From other related parties	73	107	47
ACCOUNTS PAYABLE			
To associated companies	22	8	4

Transactions with related parties are conducted at fair market prices.

EUR 1,000	9/2013	9/2012	12/2012
EMPLOYEE BENEFITS TO MANAGEMENT			
Salaries and other short-term employee benefits	748	710	936

The management comprises the Board of Directors, Supervisory Board, Managing Director and Group Executive Team. The figures stated on the basis of the cash method do not differ significantly from those based on the accrual method.

FAIR VALUE HIERARCHY OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES MEASURED AT FAIR VALUE

EUR 1,000	9/2013	Fair value at end of period		
		Level 1	Level 2	Level 3
Assets measured at fair value				
Financial assets at fair value through profit or loss	1 306	1 306		
Available-for-sale financial assets	9 248		9 248	
Total	10 554	1 306	9 248	
Liabilities measured at fair value				
Interest rate swaps	1 781		1 781	
Total	1 781		1 781	

Available-for-sale assets also include EUR 1,419 thousand for unlisted shares, which are measured at cost since no reliable fair value was available for them.

At Level 1 of the hierarchy, fair value is based on quoted prices (unadjusted) in active markets for identical assets or liabilities.

At Level 2, the instruments' fair value is based on inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

At Level 3, the instruments' fair value is based on inputs for the asset or liability that are not based on observable market data.

GENERAL STATEMENT

This report contains certain statements that are estimates based on the management's best knowledge at the time they were made. For this reason, they involve a certain amount of inherent risk and uncertainty. The estimates may change in the event of significant changes in general economic and business conditions.

ILKKA-YHTYMÄ OYJ

Board of Directors

Matti Korkiatupa
Managing Director



ILKKA-YHTYMÄ

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